Net zero emissions and price signalling

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Outline

NZE and price signaling

- Motivation
- Research question
- Sample
- Stylized facts
- Model
- Calibration
- Technical change bias

Box 1: CompNet-OECD collaboration

- Box 2: CompNet-OeNB collaboration
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Motivation

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- To reach NZE by 2050, the EU needs to cut fossil fuel use from 73% to 20%, but current policies only achieve 60% (ECB 2024)
- Social costs of carbon estimates (Hambel, Van den Bremer, and Van Der Ploeg, 2024) of 182\$/t Co2 are more than 3x the world average carbon prices (WB, 2024)
- Price signals are crucial for accelerating the green transition
 - via energy efficiency (André et al., 2023)
 - by directing technology towards green innovation (technical change literature, see review Hémous and Olsen, 2021)

This paper

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Investigates the efficacy of energy prices in accelerating the green transition

- by studying how firms responds to energy shocks via
 - their capacity to change their energy mix (elasticity of substitution)
 - their innovation (clean/dirty) incentives (technical change bias)

Roadmap:

- 1 Sample
- 2 Price elasticity of energy demand estimates
- 3 Model & parameters calculation
- 4 Energy price simulations
- 5 Technical change bias

Energy market Supply-demand



- generate electricity using mainly clean sources (renewables and nuclear);
 - France: +80% clean
 - Portugal: +60% clean
 - consume clean and dirty energy sources to produce output:
 - Clean: electricity, steam, renewable
 - Dirty: natural gas, oil and fossil fuel related

Data Microdata infrastructure (MDI)

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Sample: France (2000-2020) and Portugal (2010-2020) to be expanded to Slovenia, Austria, and Germany

- Datasets used:
 - SBS¹ and BS (balance-sheet): used to recover firms' characteristics (e.g., size, age, turnover, etc.)
 - \blacksquare Energy: firms' energy expenditure and consumption \rightarrow prices
 - disaggregated by energy source (natural gas, coal, fossil fuel related, electricity, etc.)

¹Structural business statistics (Eurostat): detailed structure, economic activity, and performance of businesses over time

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Price elasticity of energy demand: specification

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How do energy prices impact firm-level energy consumption?Estimate log-log within-firm identification strategy:

$$E_{i,s,t} = \beta P_{i,s,t} + \theta_i + \theta_{s,t} + \epsilon_{i,s,t}$$
(1)

E & P: energy consumption and price, i: firm, t: year, s: sector

- β likely to be endogenous due to OVB²
 - To identify (1) shift-share IV à la Fontagné, Martin, and Orefice, 2024:
 - $p_{i,s,t}^{IV} = \left[\frac{p_{i,s,t_0}}{\overline{p}_{s,t_0}}\right] \times \overline{p}_{s,t}$ (exclude the *i* price on *s* average).
 - I.e., it multiplies P_i at t₀ (i.e., when firm enters the sample) by the growth rate of the sectoral average price at year t.

²E.g., Demand and technological shocks relate to inputs and energy prices consumed and negotiated by firms.

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Price elasticity of energy demand: results

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Table: Price elasticity of clean and dirty energy demand

Dependent Variable: <i>Firm E_{type} demand</i> (In)						
	F	R	PT			
E_c price (ln)	-0.7501***	-0.1725*	-0.9030***	-0.9691***		
	(0.0432)	(0.073)	(0.0076)	(0.0469)		
Obs	150,336	149,271	478,959	469,140		
R2	0.946	0.944	0.937	0.936		
1st stage		0.6345***		0.5178***		
F-test (IV)		31,890.2		30,855.6		
E_d price (ln)	-0.9568***	-0.1719	-0.9129***	-0.8519***		
	(0.1112)	(0.1298)	(0.0127)	(0.0759)		
Obs	127,555	119,190	323,308	281,420		
R2	0.92818	0.927	0.962	0.963		
1st stage		0.4775***		0.1146***		
F-test (IV)		12,636.8		2,736.3		

Notes: Significance levels: * p<0.1; ** p<0.05; *** p<0.01. Standard errors clustered at firm-level. Year and firm fixed effects added.

• Why such a difference between countries?

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Firm's problem Nested-CES

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Top-Level CES in X and E

Production is a function of energy (E) and other inputs (X);

$$Y = \begin{bmatrix} \delta X^{\phi} + (1 - \delta) E^{\phi} \end{bmatrix}^{\frac{1}{\phi}}, \quad \phi < 1, \quad 0 < \delta < 1 \quad (2)$$

 $\sigma_{XE} = \frac{1}{1-\phi}$: elasticity of substitution between X and E;

Inner CES Clean vs Dirty Energy

Clean (E_c) and dirty (E_d) energy combined; A efficiency;

$$E = \left[\alpha \left(A_c E_c \right)^{\rho} + (1 - \alpha) \left(A_d E_d \right)^{\rho} \right]^{\frac{1}{\rho}}, \quad 0 < \alpha < 1, \quad (3)$$

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Maximization

Lemmas

Top-Level CES in X and E

- Min costs ($C = w X + p_E E$) w.r.t. X & E yields E demand;

- Partial own-price elasticity of E w.r.t. pE:

$$\eta_{E,p_E} = -\sigma_{XE}\,\theta_E \tag{4}$$

where θ_E is firms' energy cost share.

Inner CES Clean vs Dirty Energy

- Minimizing energy costs w.r.t E in (3) yields

$$\frac{E_c}{E_d} = \frac{\alpha}{1-\alpha} \left(\frac{p_d/A_d}{p_c/A_c}\right)^{\frac{1}{1-\rho}}$$
(5)

$$\sigma_{cd}=rac{1}{1-
ho}$$
: elasticity of substitution between E_c and E_d

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Summary statistics

Prices and energy mix

Dirty energy share & Clean/dirty energy price ratio (median) - annual trends FR PT 1.00 Share of 'Dirty' Energy 0.20 1.5an/di anty price 0.5 0.00 0.0 ส่าสำคัญ สำคำสำค่าส่า_ส่าส่า_ส่าส่า_ส่าส่า_{ส่}ส่าส่า_{ส่}น่าส่

Clean/dirty price ratio - Dirty energy share

• P_c has fallen more sharply than P_d , especially in PT;

• Share of E_d has declined gradually in both countries.

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Model parametrization

Elasticity of substitution between E_d and E_c (σ_{cd})

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• To identify σ_{cd} , I log-linearize (5) and instrument prices as in (1):

$$\ln\left(\frac{E_d}{E_c}\right) = -\ln\left(\frac{\alpha}{1-\alpha}\right) + \frac{1}{1-\rho}\left[\ln\left(\frac{p_c}{p_d}\right) + \ln\left(\frac{A_c}{A_d}\right)\right] \quad (6)$$

Table: Long-Run Elasticity of Substitution

Dependent Variable: $\ln \left(\frac{E_{d,it}}{E_{c,it}} \right)$						
	Port	ugal	France			
	(OLS)	(IV)	(OLS)	(IV)		
$\ln\left(\frac{P_{c,it}}{P_{d,it}}\right)$	0.8822***	0.9803***	1.892***	2.767***		
	(0.0029)	(0.0086)	(0.0588)	(0.1240)		
Industry FE	\checkmark	\checkmark	\checkmark	\checkmark		
Year FE	\checkmark	\checkmark	\checkmark	\checkmark		
Observations	299,470	250,587	126,788	92,306		
R2	0.74	0.88	0.24	0.31		
F-test (IV only)		76,459.2		12,835.4		

Significance levels: * p < 0.1; ** p < 0.05; *** p < 0.01

Standard errors are clustered at the firm level.

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Calibration

 P_E changes simulation

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• Intuitively, keeping Y constant, following an \uparrow in P_E :

- a high σ_{cd} allows firms to buffer $\uparrow P_E$ by switching energy mix;
- a low σ_{cd} forces a stronger \downarrow overall E.

Table: Mean parameters

Country	$\overline{p_c}$	$\overline{p_d}$	$\overline{\theta_E}$	σ_{cd}	σ_{XE}
Portugal	0.015	1.200	0.042	0.95	1.0
France	0.98	0.60	0.017	2.75	1.0

 σ_{XE} =1 \rightarrow Cobb–Douglas assumption. θ_E : energy costs. *P* in K€/GJ

- From (4), if $P_E \uparrow by + k\% \rightarrow E$ changes by $-\sigma_{XE} \theta_E k\%$.
 - PT: $\Delta E = -1 \times 0.042 \times 10\% = -0.42\%$. (+400% \rightarrow -16.8%)
 - FR: $\Delta E = -1 \times 0.017 \times 10\% = -0.17\%$. (+400% \rightarrow -6.8%)

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Calibration

Changes in E_d shares

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Yearly % change in dirty energy by Country



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Forecast E_d shares

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Technical change bias

Market size vs price effects

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- \blacksquare Technical change literature relates ρ to innovation bias:
 - Market size: innovation towards abundant and cheaper energy $(\sigma_{cd} > 1 : E_c, E_d \text{ substitutes})$
 - Price effects: innovation towards more expensive energy source $(\sigma_{cd} < 1 : E_c, E_d \text{ complementarity})$

Following Jo, 2024, plug σ_{cd} in (5) to calculate technical change bias, $\frac{A_c}{A_d}$, and relate to price ratio, $\frac{Pc}{Pd}$.

Technical change bias



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Policy implications

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1 Increasing $\frac{P_d}{P_c}$ (e.g., via carbon taxes) has a lower impact

- in countries with higher σ_{cd} firms can relocate energy inputs (FR);
- lower σ_{cd} forces firms to reduce E and improve efficiency (PT).
- Direction of innovation can amplify price ratio effects in the long-run.
- 3 Limitations/next steps:
 - Different σ_{cd} by industry and firm-size (Jo, 2024)
 - Endogenous elasticity substitution (VES vs CES) matters (i.e., σ_{cd} varies across years) (Jo and Miftakhova, 2024)

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Box 1: CompNet-OECD³ collaboration

To what extent environmental policies influence firm-level relative fuel prices

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- Sectoral energy mixes stay stable despite stricter EPS.
- We examine the impact of environmental policies on firm-level relative fuel prices.

³With Fatih Ozturk, Filiz Unsal - OECD

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Box 1: CompNet-OECD collaboration

Specification

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Our initial specification includes

$$\frac{P_{i,t}^d}{P_{i,t}^c} = \beta EPS_t \times \frac{EI_{i,t_0}^d}{EI_{i,t_0}^c} + \theta_s \times \delta_t + \epsilon_{i,t}$$
(7)

- Unobservables impact firm prices \rightarrow EPS \rightarrow simultaneity (Benatti et al., 2024)
 - Attenuate it by interacting EPS with energy intensity ratio at firm-level at time t₀:
 - Interaction creates firms' ex-ante exposure to changes in EPS
- Firms' tend to delay their reaction to EPS; we capture it via
 - local projection approach à la Jordà, 2005 with a horizon of five years.

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EPS impact on Dirty/Clean energy prices ratio (log-log)

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Similar coefficients (about 0.02), no precision in PT.

\blacksquare Cumulative response of about 0.6% for a \uparrow 10% in EPS

Box 2: CompNet-OeNB⁴ collaboration

Energy prices and use: decomposition and concentration

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 About 15% of the firms consume up to 90% of their countries' total energy

⁴With Sellner, R., Reinstaller, A. Austrian productivity board (OeNB) Marcelo, Piemonte Ribeiro Net zero emissions and price signalling Berlin, March 2025 22/27

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			-				•		
group	Country	% firms	E Price	Empl	Turnover	E costs	L costs	Clean eff	Dirty eff
E	FR	0.23	0.67	5.13	6.2	2.86	0.76	4.25	6.87
E	PT	0.08	0.4	7.3	7.26	1.86	1.2	18.04	7.26
E _{clean}	FR	0.26	0.75	5.27	6.39	2.42	0.77	4.56	3.72
Eclean	PT	0.1	0.52	6.09	6.41	1.36	1.26	16.5	2.3
Edirty	FR	0.2	0.75	4.25	4.92	2.83	0.78	2.97	8.07
Edirty	PT	0.11	0.02	8.47	9.69	1.75	1.18	3.53	6.4

Firms consuming 90% of country energy vs rest firms - comparison

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⁵E.g., FR mega-consumers pay about 33% less in energy, column 4.

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NZE and price signaling:

- Document time-varying (VES) micro elasticities of substitution between energy inputs;
- recover macro elasticities from micro ones
- CompNet-OECD collaboration:
 - Fine-tune specifications;
 - Use tested IV with LP;
 - Test DiD policy in FR
- Energy-use by product : presented at the last TSI trainning.
 - First results in FR compared to CBAM values;
 - Expand to other countries and test energy shocks.

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Thank you! Q & A

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