# Müge Süer

*Postdoctoral Researcher*

*Halle Institute for Economic Research (IWH)*
*Kleine Märkerstraße 8, D-06017*
*Halle (Saale), Germany*
*+49 (176) 476 84112*
*muege.sueer@iwh-halle.de*
*www.mugesuer.com*
*mgesuer*


## Introduction

My research combines training in engineering, corporate finance, and economics to study how identity, social norms, and institutional contexts shape economic behavior and labor market outcomes. I work at the intersection of behavioral and organizational economics, with a focus on gender, discrimination, and decision-making. My work relies on experimental and quantitative methods, and I integrate artificial intelligence as a research tool to design experiments, scale behavioral measurement, and test mechanisms in strategic interaction.

**Research areas:** Gender Identity · Discrimination & Stereotyping · Entrepreneurship · Behavioral & Experimental Economics · AI in Experimental Research

## Academic Positions

2024– **Postdoctoral Researcher**, *Halle Institute for Economic Research (IWH)*, Halle (Saale).

2023–2024 **Research Assistant (Field Experiment)**, *ERC Advanced Grant: Social Inclusion and the Political Economy of Education (INCLUSION), 2021–2026*.

2019–2024 **Research and Teaching Assistant**, *Humboldt-Universität zu Berlin*, Berlin.

2017–2018 **Student Assistant for Microeconomics**, *Humboldt-Universität zu Berlin*, Berlin.

## Education

2018–2024 **PhD in Economics**, *Humboldt-Universität zu Berlin*, Berlin School of Economics.

2016–2018 **MSc in Economics and Management Sciences**, *Humboldt-Universität zu Berlin*, Berlin.

2006–2010 **BSc in Manufacturing Systems Engineering**, *Sabancı University*, Istanbul, *Dean's Honor List*.

2001–2006 **Galatasaray High School**, *Istanbul*.

## Publications

2026 Do Women Comply More? Experimental Evidence from a General Population Sample, with *Nicola Cerutti, Jana Friedrichsen, and Gyula Seres*. *European Economic Review*, forthcoming.

2021 Face mask use and physical distancing before and after mandatory masking: No evidence on risk compensation in public waiting lines, with *Anna Balleyer, Nicola Cerutti, Jana Friedrichsen, and Gyula Seres*. *Journal of Economic Behavior & Organization* 192: 765–781.

2021 Face masks increase compliance with physical distancing recommendations during the COVID-19 pandemic, with *Anna Balleyer, Nicola Cerutti, Anastasia Danilov, Jana Friedrichsen, Yiming Liu, and Gyula Seres*. *Journal of the Economic Science Association*, 1–20.

## Working Papers

2026 Temporal Stability of the Bem Sex Role Inventory (BSRI), with *Stefano Piasenti*. *Under review*.

2025 Confidence in Strategy-Proof Matching Mechanisms, with *Vincent Meisner, Michel Tolksdorf, and Sokol Tominaj*. *Under review*.

2024 Economic Behavior and Gender Typicality: The Predictive Power of Femininity and Masculinity, with *Stefano Piasenti*. *Manuscript available*.

2023 Are Women in Science Less Ambitious than Men? Experimental Evidence on the Role of Gender and STEM in Promotion Applications. *Revising manuscript*.

## Selected Ongoing Projects

The Identity Tax: Theory and Evidence on Occupational Segregation, with *Stefano Piasenti*. *Draft in preparation*.

Can AI Simulate Early Stage Investment Decisions?, with *Afroza Alam and Alexander Reifschneider*. *Draft in preparation*.

#ManyDaughters Multi-Analyst Study (SOEP), with *Clara Schäper*. *Analysis in progress*.

Gender Identity and Long-Term Labor Market Outcomes — SOEP-IS 2025 Module, with *Lavinia Kinne and Stefano Piasenti*. *Analysis in progress*.

Project on Domestic Violence, with *Francesca Verga and Lea Naemi Weigand*. *Analysis in progress*.

Fertility and Career Choices — SOEP-IS 2026 Module, with *Sena Coşkun*. *Data collection in preparation*.

## Grants and Awards

2025 Behavioral Finance e.V. Research Grant for Junior Researchers in the Field of Behavioral Finance.

2024 Vernon L. Smith Young Talent Award.

2021 Collaborative Research Center TRR 190 Rationality and Competition — Supplementary Project.

2020 Dr. Hans Riegel Foundation Grant. Covid-19-Sonderförderung von wirtschafts- und sozialwissenschaftlicher Forschung.

2006–2010 Full State Scholarship for Academic Excellence (BSc).

2006 Academic excellence awards from Istanbul Municipality, Türkiye İş Bankası, and Fen Bilimleri Dershanesi. Ranked 64th nationwide in Turkey's University Entrance Exam.

## Teaching Experience

2025– **Experimental Methods**, *Central-German Doctoral Program Economics (CGDE)*, PhD, Lecture.

2019–2024 **Organization and Management**, *Humboldt-Universität zu Berlin*, Graduate, Tutorial.

2019–2024 **Social Preferences**, *Humboldt-Universität zu Berlin*, PhD and Graduate, Co-lecturer.

2019–2024 **Thesis Evaluation**, *Humboldt-Universität zu Berlin*, Graduate, Supervision.

2022 **Public Economics**, *Humboldt-Universität zu Berlin*, Graduate, Tutorial.

2020 **Game Theory**, *Humboldt-Universität zu Berlin*, Graduate, Tutorial.

2019 **Personnel Economics**, *Humboldt-Universität zu Berlin*, Graduate, Tutorial.

## Invited Conference Presentations

2026 Nuremberg Research Seminar in Economics (Apr) · Workshop on Gender in Adaptive Design, Karlsruhe (Mar) · IAB Colloquium Guest of the Week, Nuremberg (Jan) · ASSA Annual Meeting, Philadelphia (Jan)

2025 Chicago School in Experimental Economics, Bonn (Sep) · Organisational Economics Summer Symposium, Ohlstadt (Jul) · Experimental Finance Conference, Maastricht (Jun) · ESA World Meeting, Beijing (Jun) · Workshop on Gender in Adaptive Design, Karlsruhe (May)

2023 European Winter Meeting of the Econometric Society, Manchester (Dec) · EEA-ESEM Congress, Barcelona (Aug) · ESA World Meeting, Lyon (Jun)

2022 European Winter Meeting of the Econometric Society, Berlin (Dec) · VfS Annual Conference, Basel (Sep) · ESA European Meeting, Bologna (Sep) · SABE, Lake Tahoe (Aug) · ICSD, Copenhagen (Jul)

## Service and Engagement

2026– **IWH Works Council Member**, *Halle Institute for Economic Research (IWH)*, Organizer for LRF Department.

2025– **IWH Research Seminar in Economics**, *Halle Institute for Economic Research (IWH)*, Organizer for LRF Department.

2023–2024 **Ethics Committee**, *Humboldt-Universität zu Berlin*, Committee Member.

2023–2024 **Berlin Behavioral Economics Colloquium and Seminar Series**, *Berlin School of Economics*, External Seminar, Organization Assistant.

2019–2024 **Berlin Behavioral Economics Reading Group**, *Berlin School of Economics*, Internal Seminar, Organizer.

## Referee

Journal of Economic Behavior & Organization (JEBO)

Journal of Empirical Finance

Economics of Transition and Institutional Change

## Industry Experience

2015–2016 **Finance Business Partner**, *GlaxoSmithKline Pharmaceuticals*, Istanbul.

2013–2015 **Training & Project Coordinator**, *Fototrek Photography Center*, Istanbul.

2010–2013 **Business Finance and Corporate Relations Project Manager**, *Pfizer Pharmaceuticals*, Istanbul.

## Methods and Technical Skills

| | |
|---|---|
| Programming | Python, Stata |
| AI | AI agent design; LLM-based experimental interfaces; text analysis of strategic communication |
| Experiments | Qualtrics, zTree, Prolific |
| Design | LaTeX, MS Office, Adobe Photoshop |
| Languages | Turkish (native), English, German, French (fluent) |

## References

**Prof. Merih Sevilir, PhD**, *Head of Department, IWH Halle*.
merih.sevilir@iwh-halle.de · +49-345-7753-808

**Prof. Dr. Dirk Engelmann**, *Professor of Public Finance, Humboldt-Universität zu Berlin*.
dirk.engelmann@hu-berlin.de · +49-30-2093-99456

**Prof. Dr. Dorothea Kübler**, *Director, Research Unit Market Behavior, WZB Berlin*.
dorothea.kuebler@wzb.eu · +49-30-25491-440

**Prof. Dr. Anja Schöttner**, *Professor of Management, Humboldt-Universität zu Berlin*.
anja.schoettner@hu-berlin.de · +49-30-2093-99549